

CAIA® Level I Study Guide

Learning objectives and keywords to facilitate your exam study



March 2023

CAIA Level I Study Guide

March 2023 Exam

Contents

Preparing for the Level I Examination	2
Level I Examination Topic Weights	3
Errata Sheet	3
CAIA Level I Outline	4
Topic 1: Professional Standards and Ethics	6
Topic 2: Introduction to Alternative Investments	8
Topic 3: Real Assets	28
Topic 4: Private Securities	39
Topic 5: Hedge Funds	50
Topic 6: Structured Products	63
Action Words	71
CAIA Editorial Staff	76

Preparing for the Level I Examination

As part of the registration fee, all candidates receive a digital copy of the official CAIA Level 1 Curriculum. In addition, candidates should obtain the following material and follow the outline provided in this study guide.

Standards of Practice Handbook, 11th edition, CFA Institute, 2014. ISBN 978-0-938367-85-7.

Learning Objectives (LOs) and Keywords

The Learning Objectives (LOs) in each Lesson **form the basis for examination questions**. LOs and the accompanying Keywords provide guidance on the elements of the readings that are most important to understanding the CAIA curriculum. Mastering the LOs and keywords is an important way for candidates to organize theirstudies.

Every learning objective is accompanied by one or multiple supporting concepts designed to provide candidates with further context. The format for each learning objective is as follows:

Learning objective in bold

Including:

• Supporting concept for the learning objective

However, it is important to note that these supporting concepts may not encompass the entire learning objective, yet candidates are responsible for understanding the learning objective in its entirety. Candidates should also be able to define all keywords provided, regardless of whether they are stated explicitly in a learning objective.

The action words used within the learning objectives help candidates determine what they need to learn from the relevant passages and what type of questions they may expect to see on the examination. Note that actual examination questions are not limited in scope to the exact action word used within the learning objectives. For example, the action words "demonstrate knowledge" could result in examination questions that ask candidates to define, explain, calculate, and so forth. A list of action words used within learning objectives is provided in the back of this study guide in the Action Words table.

Preparation Time

Regarding the amount of time necessary to devote to the program, we understand that all candidates are different. Therefore, it is nearly impossible to provide guidelines that would be appropriate for everyone. However, based on candidate feedback we estimate that Level I requires 200 hours or more of study.

Examination Format

The Level I examination, is a four-hour computer-administered examination. The Level I examination is composed of 200 multiple-choice questions, fewer than 30% of which will require calculations. All candidates have access to one sample exam available in the candidate Study Tools portion of the CAIA website. https://caia.org/curriculum-study-tools

Level I Examination Topic Weights

Level I Topic	Approximate Exam Weight
Professional Standards and Ethics	15% - 25%
Introduction to Alternative Investments	20% - 28%
Real Assets	11% - 17%
Private Securities	12% - 20%
Hedge Funds	11% – 17%
Structured Products	10% - 14%

Errata Sheet

Occasionally, errors in the readings and learning objectives are brought to our attention. If an error is considered material to a candidate's understanding of the reading or learning objective, we will make the correction in the digital edition and post the erratum on the Curriculum and Study Materials page of the CAIA website: https://caia.org/content/curriculum-study-tools. It is the responsibility of the candidate to review all errata prior to taking the examination. Please report suspected errata to curriculum@caia.org.

CAIA Level I Outline

Topic 1: Professional Standards and Ethics

Standards of Practice Handbook, 11th Edition, CFA Institute, 2014.

https://caia.org/curriculum-study-tools

Standard I: Professionalism

Standard II: Integrity of Capital Markets

Standard III: Duties to Clients
Standard IV: Duties to Employers

Standard V: Investment Analysis, Recommendations, and Actions

Standard VI: Conflicts of Interest

Topic 2: Introduction to Alternative Investments

Reading 2.1: What is an Alternative Investment?

Reading 2.2: The Environment of Alternative Investment

Reading 2.3: Quantitative Foundations Reading 2.4: Statistical Foundations

Reading 2.5: Foundations of Financial Economics Reading 2.6: Derivatives and Risk-Neutral Valuation Reading 2.7: Measures of Risk and Performance

Reading 2.8: Alpha, Beta, and Hypothesis Testing

Topic 3: Real Assets

Reading 3.1: Natural Resources and Land

Reading 3.2: Commodities Reading 3.3: Other Real Assets Reading 3.4: Real Estate and Debt Reading 3.5: Real Estate Equity

Topic 4: Private Securities

Reading 4.1: Private Equity Assets

Reading 4.2: Private Equity Funds

Reading 4.3: Private Equity Funds of Funds

Reading 4.4: Evolution of Investing in Private Equity

Reading 4.5 Private Credit and Distressed Debt

Topic 5: Hedge Funds

Reading 5.1: Structure of Hedge Funds

Reading 5.2: Macro and Managed Future Funds

Reading 5.3: Event-Driven and Relative Value Hedge Funds

Reading 5.4: Equity Hedge Funds Reading 5.5: Funds of Hedge Funds

Topic 6: Structured Products

Reading 6.1: Introduction to Structuring

Reading 6.2: Credit Risk and Credit Derivatives Reading 6.3: CDO Structuring of Credit Risk Reading 6.4: Equity-Linked Structured Products

Topic 1: Professional Standards & Ethics

Readings

Standards of Practice Handbook, 11th Edition, CFA Institute, 2014.

Learning Objectives

A.1 Demonstrate knowledge of Standard I: Professionalism.

Including:

- State and interpret Standard I with respect to knowledge of the law, independence and objectivity, misrepresentation, and misconduct
- Recognize procedures for compliance with respect to knowledge of the law, independence and objectivity, misrepresentation, and misconduct

A.2 Demonstrate knowledge of Standard II: Integrity of Capital Markets.

Including:

- State and interpret Standard II with respect to material nonpublic information and market manipulation
- Recognize procedures for compliance with respect to material nonpublic information

A.3 Demonstrate knowledge of Standard III: Duties to Clients.

Including:

- State and interpret Standard III with respect to loyalty, prudence and care, fair dealing, suitability, performance presentation, and preservation of confidentiality
- Recognize procedures for compliance with respect to loyalty, prudence and care, fair dealing, suitability, performance presentation, and preservation of confidentiality

A.4 Demonstrate knowledge of Standard IV: Duties to Employers.

Including:

- State and interpret Standard IV with respect to loyalty, additional compensation arrangements, and responsibilities of supervisors
- Recognize procedures for compliance with respect to additional compensation arrangements, and responsibilities of supervisors

A.5 Demonstrate knowledge of Standard V: Investments Analysis, Recommendations, and Actions.

- State and interpret Standard V with respect to diligence and reasonable basis, communication with clients and prospective clients, and record retention
- Recognize procedures for compliance with respect to diligence and reasonable basis, communication with clients and prospective clients, and record retention

A.6 Demonstrate knowledge of Standard VI: Conflicts of Interest. Including:

- State and interpret Standard VI with respect to disclosure of conflicts, priority of transactions, and referral fees
- Recognize procedures for compliance with respect to disclosure of conflicts, priority of transactions, and referral fees

Topic 2: Introduction to Alternative Investments

Reading 2.1

What Is an Alternative Investment?

Keywords:

absolute return products institutional factors

absolute return standard institutional-quality investment

active management investment

active return land

active risk lumpy assets
alternative investments mezzanine debt
benchmark moral hazard

benchmark return operationally focused real assets

commodities passive investing compensation structure private equity distressed debt pure arbitrage diversifier real assets efficiency real estate

farmland regulatory factors financial asset relative return standard

hedge fund return diversifier illiquidity return enhancer incomplete markets structured products

inefficiency structuring
information asymmetries timberland
infrastructure investments trading strategies
innovation traditional investments

Learning Objectives

2.1.1 Demonstrate knowledge of the view of alternative investments by exclusion.

Including:

Recognize characteristics of institutional-quality investments.

2.1.2 Demonstrate knowledge of various alternative investment types.

- Describe real assets (i.e., commodities, real estate, intellectual property, and infrastructure), and distinguish real assets from financial assets
- Describe hedge funds
- Describe private equity (i.e., venture capital, leveraged buyouts, mezzanine debt, distressed debt, and private debt)
- Describe structured products (e.g., collateralized debt obligations [CDOs], credit derivatives)

2.1.3 Demonstrate knowledge of the defining characteristics of alternative investments.

Including:

- Recognize that the lines between traditional and alternative investments are not distinct and universal
- Understand which categories of investments are generally qualified as traditional, generally qualified as alternative, and which can be placed under both

2.1.4 Demonstrate knowledge of the history of alternative investments in the United States.

Including:

 Understand how assets typically held by institutional investors have transformed over time

2.1.5 Demonstrate knowledge of how alternative and traditional investments are distinguished by return characteristics.

Including:

- Recognize the role of absolute return products as diversifiers
- Define illiquidity, and describe the advantages and risks of illiquid investments
- Define efficiency and inefficiency, and describe their relationship to competition and transaction costs
- Recognize normal and non-normal distributions and the structures that cause nonnormality of returns

2.1.6 Demonstrate knowledge of how alternative and traditional investments are distinguished by methods of analysis.

Including:

- Recognize return computation methods
- Recognize statistical methods
- Recognize valuation methods
- Recognize portfolio management methods

2.1.7 Demonstrate knowledge of other characteristics that distinguish alternative investments from traditional investments.

Including:

- Describe regulatory factors and their role in alternative investments
- Define how cash flow claims can be partitioned
- Describe trading strategies and how they determine the investments' characteristics
- Describe compensation structures within alternative investments and their implications
- Recognize institutional factors and their implications in trading
- Define information asymmetries and their issues within financial analysis and portfolio management
- Explain incomplete markets and their challenges
- Explain the influences of innovation on alternative investments

2.1.8 Demonstrate knowledge of the goals of alternative investing.

- Define active management and contrast active management to passive investing
- Recognize the role of benchmarks in managing investments
- Define active risk and active return
- Describe the absolute and relative standards for evaluating returns
- Describe the concept of arbitrage and contrast pure arbitrage with arbitrage as an active absolute return strategy
- Understand the distinction between the goal of return enhancement and return diversification in an investment program

2.1.9 Demonstrate knowledge of the two pillars of alternative investment management *Including:*

- Understand how empirical analysis is used to determine which new types of assets to include in a portfolio
- Understand how economic reasoning is used to determine which new types of assets to include in a portfolio
- Describe how alternative investment categories can be placed within a 2X2 framework

Reading 2.2

The Environment of Alternative Investments

Keywords

40 Act funds market orders adverse selection market takers

back-office operations master limited partnerships (MLPs)

bid-ask spread master trust

bought in master-feeder funds buy side middle office operations

closed-end mutual fund mutual funds

commercial bank partnership agreement consulting conflicts of interest passive investments

corporation plan sponsor custodians primary market depositories prime broker

Depository Trust Company (DTC) private limited partnerships dividend irrelevancy private-placement memoranda

endowment probity

family office progressive taxation feeder fund proprietary trading financial data providers qualified majority

financial platforms rebate

financial software secondary market
foundation Section 1256 contracts

fourth markets securitization front office operations sell side

fund administrator separately managed accounts

general collateral stocks short selling hedge fund infrastructure short squeeze

hedge fund replication sovereign wealth funds investment bank special purpose entity (SPE) large dealer banks special purpose vehicle (SPV)

limit orders special stock limited liability street name

limited liability company (LLC) subscription agreement limited partner advisory committee (LPAC) substitute dividends

limited partnership agreement (LPA)

systemic risk

liquid alternatives third markets

management company operating universal banking agreement market making

Learning Objectives

2.2.1 Demonstrate knowledge of the participants in the alternative investing environment.

Including:

- Identify buy-side participants (e.g., plan sponsors and foundations) and describe their roles in the alternative investing environment
- Identify sell-side participants (e.g., large dealer banks and brokers) and describe their roles in the alternative investing environment
- Identify outside service providers (e.g., prime brokers and accountants) and describe their roles in the alternative investing environment

2.2.2 Demonstrate knowledge of the legal structures in alternative investing.

Including:

- Describe the role of limited liability in passive investments
- Explain the role of entities (i.e., limited liability companies, corporations), and their purposes in alternative investing
- Describe limited partnership structures
- Identify bankruptcy remote entities (e.g., special purpose vehicles, special purpose entities), and explain their differences
- Recognize the structures of various entities (e.g., master-feeder funds, master trusts) that facilitate investor taxation differences

2.2.3 Demonstrate knowledge of the key features of fund structures.

Including:

- Recognize the four key documents (i.e., private-placement memoranda, partnership agreement, subscription agreement, management company operating agreement) used in establishing and maintaining a hedge fund, private equity fund, or other private partnerships
- Explain the importance and components of a limited partners agreement
- Identify and explain moral hazard and adverse selection
- Describe corporate governance in private funds
- Recognize components of investments objectives, fund size, and fund terms within an
- Explain the role of management fees and expenses in how investments are managed
- Identify and explain global regulations (e.g., MiFID, MiFID II, AIFMD)
- Recognize global fund structures (e.g., FIFs, SICAV, SICAF, ICAV)

2.2.4 Demonstrate knowledge of the financial markets involved in alternative investments.

Including:

- Define primary capital markets and describe their roles in alternative investments
- Define secondary capital markets and describe their roles in alternative investments
- Define third, fourth, and private markets and describe their roles in alternative investments

2.2.5 Demonstrate knowledge of the regulatory environment of alternative investments.

Including:

Identify the five primary forms of hedge fund regulation

2.2.6 Demonstrate knowledge of liquid alternative investments.

- Define liquid alternative investments
- Recognize the spectrum of liquid alternative products and the five distinct types of alternative investments
- Describe the factors driving the growth of liquid alternative investments

- Recognize the regulatory constraints that affect liquid alternative investments
- Recognize the main factors that contribute to the differences between the returns of private placement vehicles and those of alternative investments

2.2.7 Demonstrate knowledge of taxation of investments.

Including:

- Recognize income tax conventions (e.g., taxes on capital gains, dividends, interest)
- Recognize non-income tax conventions (e.g., real estate tax, estate tax, value-added tax)
- Recognize how variations in income tax conventions around the world affect investments and investment decisions

2.2.8 Demonstrate knowledge of short-selling processes and mechanics.

- Identify and explain the mechanics of institutional short selling
- Identify and explain the mechanics of short-selling to the short-seller
- Identify special situations involving short selling

Session 2.3

Quantitative Foundations

Keywords

accounting convention of conservatism lifetime IRR aggregation of IRRs log return

borrowing type cash flow pattern management fee offsets carried interest management fees catch-up provision modified IRR

catch-up rate multiple sign change cash flow pattern

clawbacknotional principalcompensation schemepartially collateralizedcomplex cash flow patternperformance-based fee

continuous compounding preferred return

deal-by-deal carried interest Public Market Equivalent (PME) Method

discrete compounding reinvestment rate assumption distribution to paid-in (DPI) ratio residual value to paid-in (RVPI) ratio

dollar-weighted returns return computation interval Financial Accounting Standard (FAS) 157 return on notional principal

fully collateralizedscale differencesfund-as-a-whole carried interestsimple interesthard hurdle ratesince-inception IRRhurdle ratesoft hurdle rate

incentive fee time-weighted returns

interim IRR total value to paid-in (TVPI) ratio

internal rate of return (IRR) vesting
J-curve waterfall

Learning Objectives

2.3.1 Demonstrate knowledge of return and rate mathematics.

Including:

- Distinguish simple from compound interest and discrete from continuous compounding
- Define and calculate logarithmic returns
- Understand the concept of return computation interval
- Aggregate returns over different time intervals
- Define and apply both arithmetic mean log returns and geometric mean returns

2.3.2 Demonstrate knowledge of returns based on notional principal.

Includina:

- Understand the challenge of calculating returns on positions with zero value
- Define and apply the concepts of notional principal and full collateralization for forward contracts
- Calculate the log return on a fully collateralized derivatives position
- Calculate the log return on a partially collateralized derivatives position

2.3.3 Demonstrate knowledge of the internal rate of return (IRR) approach to alternative investment analysis

Including:

Define and calculate the IRR

- Contrast the different IRR measurement intervals
- Define and calculate three types of IRRs based on the time periods for which cash flows are available (i.e., lifetime, interim, and since inception)

2.3.4 Demonstrate knowledge of the problems associated with the internal rate of return (IRR).

Including:

- Recognize complex cash flow patterns and discuss their effect on the computation and interpretation of IRRs
- Explain challenges of comparing investments based on IRRs
- Discuss the difficulties of aggregating IRRs
- Recognize the relationship between IRR and the reinvestment rate assumption
- Define and apply the modified internal rate of return approach
- Identify advantages and disadvantages of modified internal rate of return
- Compare and calculate time-weighted and dollar-weighted returns

2.3.5 Demonstrate knowledge of other performance measures associated with illiquid investments.

Including:

- Recognize and define three ratios that can be used as performance measures
- Explain the Public Market Equivalent (PME) method

2.3.6 Demonstrate knowledge of illiquidity, accounting conservatism, IRR, and the J-Curve as they relate to the valuation of alternative investments.

Including:

- Identify how accounting conservatism relates to early fund losses
- Identify the implication of accounting conservatism on deferred recognition of gains
- Recognize and interpret the J-Curve

2.3.7 Demonstrate knowledge of the distribution of cash waterfall.

- Explain the distribution of cash waterfall provision of a limited partnership agreement
- Recognize terminology associated with the cash waterfall provision (e.g., carried interest, hurdle rate, catch-up provision, vesting, clawback clause)
- Discuss factors (e.g., management fees, incentive-based fees) to consider in a fund's compensation structure and the potential effects of decisions regarding compensation structure
- Discuss and calculate fund-as-a-whole carried interest and deal-by-deal carried interest
- Define and apply clawback provisions
- Compare and apply hard and soft hurdle rates and their sequences of distribution
- Discuss the potential effects of incentive fees on decision-making, and their optionlike nature

Reading 2.4

Statistical Foundations

Keywords

ARCH kurtosis autocorrelation leptokurtosis

autoregressive lognormal distribution

beta mean
central limit theorem mesokurtosis
conditionally heteroskedastic normal distribution

correlation coefficient partial autocorrelation coefficient covariance perfect linear negative correlation ex ante returns perfect linear positive correlation

ex post returns platykurtosis excess kurtosis skewness

first-order autocorrelation Spearman rank correlation

GARCH standard deviation

heteroskedasticity variance homoskedasticity volatility

Jarque-Bera test

Learning Objectives

2.4.1 Demonstrate knowledge of the characteristics of return distributions.

Including:

- Recognize ex ante and ex post return distributions
- Understand the importance of the normal distribution in statistical analysis
- Describe the characteristics of lognormal distributions

2.4.2 Demonstrate knowledge of moments of return distributions (i.e., mean, variance, skewness, and kurtosis).

Including:

- Explain the first four raw moments of return distributions
- Explain the central moments of return distributions
- Explain skewness of return distributions
- Explain kurtosis and excess kurtosis of return distributions
- Describe the characteristics of platykurtic, mesokurtic, and leptokurtic distributions

2.4.3 Demonstrate knowledge of various measures of correlation of returns.

- Recognize the importance of correlation in alternative investment portfolio management
- Define and calculate covariance
- Define and calculate correlation coefficient
- Define and calculate the Spearman rank correlation coefficient
- Discuss the role of correlation in portfolio diversification
- Define and calculate beta in the context of the CAPM.
- Define and calculate autocorrelation
- Define and calculate higher-order autocorrelation and partial autocorrelation
- Define and apply the Durbin-Watson test

2.4.4 Demonstrate knowledge of standard deviation (volatility) and variance.

Including:

- Define and explain standard deviation (volatility)
- Describe the properties of variance and standard deviation
- Calculate variance and standard deviation

2.4.5 Demonstrate knowledge of methods used to test for normality of distributions.

Including:

- Recognize the three main reasons for non-normality observed in alternative investment returns (i.e., autocorrelation, illiquidity, and nonlinearity) and discuss the effect of each on returns
- Discuss tests for normality that use sample moments
- Recognize and apply the Jarque-Bera test

2.4.6 Demonstrate knowledge of time-series return volatility models.

- Define the concepts of heteroskedasticity and homoskedasticity
- Recognize the key components of the generalized autoregressive conditional heteroskedasticity (GARCH) method
- Describe how the GARCH method is used to model risk evolution through time
- Contrast the GARCH method with the autoregressive conditional heteroskedasticity (ARCH) method

Reading 2.5

Foundations of Financial Economics

Keywords

absolute pricing model liquidity preference theory

anticipated inflation rate market portfolio

arbitrage market segmentation theory

arbitrage-free model market weight

asset pricing model modified Fisher equation binomial tree nominal interest rate capital asset pricing model (CAPM) real interest rate

cash market recombining binor

cash marketrecombining binomial treedurationrelative pricing modelduration of a fixed coupon bondrisk-neutral model

ex ante models semistrong form informational market efficiency

ex post model single-factor asset pricing model

excess return spot market

Fisher effect or Fisher equation strong form informational market efficiency

idiosyncratic return systematic return idiosyncratic risk systematic risk

implied forward rate term structure of implied forward rates inflation term structure of interest rates

informational market efficiency unbiased expectations theory

interest rate immunization weak form informational market efficiency

key externality of arbitrage activities yield to maturity

Learning Objectives

2.5.1 Demonstrate knowledge of the concept of informational market efficiency.

Including:

- Define informational market efficiency
- Recognize various forms of informational market efficiency, including efficient inefficiency
- Identify factors driving informational market efficiency
- Discuss the factors influencing informational efficiency in alternative asset markets

2.5.2 Demonstrate knowledge of the time value of money, prices, and rates.

Including:

- Understand zero-coupon bonds and its present value function
- Define and calculate interest rates from zero coupon bond prices
- Determine and calculate short-term interest rates using the Fisher equation
- Estimate the term structure of interest rates with zero-coupon bonds
- Understand how the bond pricing formula is used to calculate bond yields
- Estimate (i.e., bootstrap) the term structure of interest rates with coupon bonds

2.5.3 Demonstrate knowledge of the three primary theories of the term structure of interest rates.

- Define the unbiased expectations theory
- Define the liquidity preference theory
- Define the market segmentation theory
- Understand the managerial implications of the three term structure theories

2.5.4 Demonstrate knowledge of forward interest rates.

Including:

- Define and apply implied forward rates using incremental cash flows
- Calculate implied forward rates with annual and continuous compounding
- Explain the term structure of implied forward rates

2.5.5 Demonstrate knowledge of arbitrage-free financial models.

Including:

- Describe arbitrage-free models
- Discuss applications of arbitrage-free models
- Describe arbitrage-free pricing in spot markets
- Describe hedged and unhedged carry trades

2.5.6 Demonstrate knowledge of binominal tree models.

Including:

- Understand and explain the mechanics of binomial trees
- Explain the differences between a binomial tree and a recombining binomial tree
- Show how a simplified binomial tree can use stock prices to model the value of a call option
- Explain risk-neutral models and when they are appropriate to employ
- Identify the advantages of binomial tree models

2.5.7 Demonstrate knowledge of single factor default-free bond models.

Including:

- Define traditional duration
- Interpret duration in the case of a fixed coupon bond
- Interpret and apply the duration for a bond portfolio
- Describe how the duration of a long-only bond portfolio can be used to manage interest rate risk
- Identify challenges and solutions for using duration when cash flows are stochastic
- Explain duration as it relates to the longevity of a zero-coupon bond
- Discuss and apply hedging or immunizing a long-short portfolio with duration through time
- Explain extensions to traditional duration

2.5.8 Demonstrate knowledge of single factor equity pricing models.

- Define an asset pricing model
- Interpret and apply a single-factor asset pricing model (e.g., the capital asset pricingmodel (CAPM))
- Describe ex ante forms of the CAPM and their implications
- Describe ex post forms of the CAPM and their applications

Reading 2.6

Derivatives and Risk-Neutral Valuation

Keywords

bear spread marked-to-market
Black-Scholes call option formula naked option
bull spread omega
carrying cost omicron
convenience yield open interest
cost of carry option collar

cost-of-carry model option combination covered call option spread orisis at maturity option straddle distant contracts option strangle elasticity protective put financed positions put-call parity forward contract ratio spreads forward rate agreement (FRA)

forward rate agreement (FRA) front month contract

initial margin risk lambda roll maintenance margin requirement sto

margin call

marginal market participant

risk reversal rolling contracts

storage costs

swap

rho

Learning Objectives

2.6.1 Demonstrate knowledge of foundations of forward contracts.

Including:

- Describe the settlement and delivery processes of forward contracts
- Understand the no-arbitrage approach to determining forward prices
- Determine the forward contract price of a zero-coupon default-free bond
- Analyze forward prices and expected spot prices under risk neutrality
- Understand forward prices and expected bond rates under different term structure theories

2.6.2 Demonstrate knowledge of the impacts of forward contracts on rates.

- Describe the forward rate agreement (FRA) process
- Understand and apply the relationship between FRAs and implied forward interest rates
- Explain forward rates and their extensions

2.6.3 Demonstrate knowledge of the impacts of forward contracts on equities.

Including:

- Understand the concept of a forward contract price of a stock that pays no dividends
- Calculate the no-arbitrage forward price of a stock
- Discuss riskless interest rates and their relationship with risk neutrality in forward prices
- Discuss the forward prices of financial assets given the riskless interest rate
- Determine the forward contract price of a stock with dividends
- Understand how forward curves for stocks can be derived under four distinct cases (no dividends and no financing costs, dividend rates equal to financing costs, dividend rates less than financing costs, and dividend rates exceeding financing costs)

2.6.4 Demonstrate knowledge of the impact of forward contracts on assets with benefits and costs of carry.

Including:

- Discuss the benefits and costs of carrying (i.e., holding) a cash position and theincorporation of convenience yields and storage costs in cost of carry models
- Calculate the forward price of a commodity
- Identify and discuss four factors that differentiate forward pricing on financial assets with those of physical assets
- Understand challenges involving measuring storage costs and convenience yields
- Discuss the difficulties of short-selling physical assets and the resulting implication to the formula for forward prices
- Calculate forward contracts with non-zero market value

2.6.5 Demonstrate knowledge of forward and futures contracts.

Including:

- Describe the trading differences between forward and futures contracts
- Describe and apply the marking-to-market process for futures positions
- Discuss the effect of marking-to-market on counterparty risk
- Recognize the effect of marking-to-market and the time value of money on risk and on prices
- Define and calculate initial margin for futures positions
- Define and calculate maintenance margin for futures positions

2.6.6 Demonstrate knowledge of managing long-term futures exposures.

Including:

- Discuss futures contracts with different settlement dates
- Understand how rollover decisions alter long-run returns

2.6.7 Demonstrate knowledge of option exposures.

- Understand option risk exposure diagrams
- Recognize the key characteristics of long and short positions in an underlying asset
- Recognize the key characteristics of call and put exposures
- Recognize the key characteristics of protective put exposures
- Discuss characteristics of option spreads (e.g., bull spreads, bear spreads, and ratio spreads)
- Recognize the key characteristics of option combinations (e.g., straddles, strangles, and the concept of risk reversals)
- Define and apply the concepts of option collars and of put-call parity

2.6.8 Demonstrate knowledge of option pricing models.

Including:

- Understand the concept of an option on a portfolio
- Recognize and apply the Black-Scholes call-option formula
- Recognize and apply the Black forward option pricing model
- Recognize and apply the currency option pricing model

2.6.9 Demonstrate knowledge of option sensitivities.

- Recognize and describe the five most popular option sensitivities (i.e., delta, vega, theta, rho, and gamma)
- Describe option sensitivities such as omicron, lambda, and omega
- Discuss the uses of option sensitivities in risk management

Reading 2.7

Measures of Risk and Performance

Keywords

average tracking error return on VaR (RoVaR) benchmarking semistandard deviation

conditional value-at-risk semivariance drawdown semivolatility information ratio Sharpe ratio
Jensen's alpha shortfall risk
M2 approach Sortino ratio

maximum drawdown target semistandard deviation

Monte Carlo analysis target semivariance

parametric VaR tracking error peer group Treynor ratio performance attribution value at risk

return attribution well-diversified portfolio

Learning Objectives

2.7.1 Demonstrate knowledge of measures of risk.

Including:

- Define and calculate semivariance and semistandard deviation
- Define and calculate semivolatility
- Describe shortfall risk, target semivariance, and target semistandard deviation
- Define and calculate tracking error
- Describe and calculate drawdown
- Define and interpret value at risk (VaR) and conditional value-at-risk (CVaR)
- Discuss the strengths and weaknesses of VaR

2.7.2 Demonstrate knowledge of methods for estimating value at risk (VaR).

Including:

- Apply a parametric approach to estimate VaR with normally distributed returns or with normally distributed underlying factors
- Describe methods for estimating volatility as an input for VaR calculations
- Describe methods for estimating VaR for leptokurtic positions
- Describe methods for estimating VaR directly from historical data
- Describe how the Monte Carlo analysis can be used to estimate VaR
- Discuss and apply the aggregation of portfolio-component VaRs to determine the VaR for a portfolio under various assumptions (i.e., perfect correlation, zero correlation, and perfect negative correlation)

2.7.3 Demonstrate knowledge of benchmarking and performance attribution.

- Define benchmarking
- Identify types of benchmarks
- Discuss performance attribution

2.7.4 Demonstrate knowledge of ratio-based performance measures used in alternative investment analysis.

Including:

- Describe the two major types of performance measures
- Define and calculate the Sharpe ratio for different units of time (e.g., annual, semiannual, and quarterly)
- Understand four important properties of the Sharpe ratio
- Define and calculate the Treynor ratio
- Understand four important properties of the Treynor ratio
- Recognize and calculate the Sortino ratio, the information ratio, and return on VaR

2.7.5 Demonstrate knowledge of risk-adjusted performance measures used in alternative investment analysis.

- Define and calculate Jensen's Alpha
- Define and calculate the M² (M-Squared) approach
- Understand average tracking error

Reading 2.8

Alpha, Beta, and Hypothesis Testing

Keywords

abnormal return persistence intercept

alpha linear risk exposure
alpha driver misestimated betas
alternative hypothesis model misspecification

asset gatherers nonlinear risk-return relation error

backfill bias null hypothesis

backfilling omitted (more misidentified) systematic return factors

backtesting outlier beta creep overfitting

beta driver passive beta driver beta expansion process drivers beta nonstationarity product innovators

causality p-value cherry-picking regression chumming residuals confidence interval return driver data dredging r-squared selection bias data mining dependent variable self-selection bias economic significance significance level

equity risk premium simple linear regression

equity risk premium puzzle slope coefficient
ex ante alpha spurious correlation
ex post alpha survivorship bias
full market cycle test statistic
goodness of fit t-statistic
hypotheses t-test
independent variable type I error

type II error

Learning Objectives

2.8.1 Demonstrate knowledge of beta and alpha.

Including:

- Recognize the role of beta in the analysis of traditional and alternative investments
- Recognize the role of alpha in the analysis of traditional and alternative investments

2.8.2 Demonstrate knowledge of the concepts of ex ante and ex post alpha.

Including:

- Define and apply the concept of ex ante alpha and identify its key characteristics
- Define and apply the concept of expost alpha and identify its key characteristics
- Distinguish between ex ante and ex post alpha

2.8.3 Demonstrate knowledge of single-factor regression models.

Including:

- Explain the simple linear regression and single-factor market model
- Explain the use of ordinary least squares to estimate regression parameters
- Describe the problem outliers pose to regression analysis
- Describe the problem autocorrelation poses to regression analysis
- Describe the problem heteroskedasticity poses to regression analysis
- Interpret a regression's goodness of fit
- Understand and apply the statistical significance of regression parameter estimates

2.8.4 Demonstrate knowledge of empirical approaches to inferring ex ante alpha from ex post alpha.

Including:

- Identify the steps involved in estimating ex ante alpha from historical performance
- Discuss how an experiment of a fair casino game can illustrate the challenges to empirical analysis of manager skill

2.8.5 Demonstrate knowledge of return attribution.

Including:

- Calculate beta, ex ante alpha, and ex post alpha
- Recognize the three primary types of model misspecification (i.e., omitted systematic return factors, misestimated betas, and nonlinear risk-return relationships) and their effects on return attribution
- Describe various types of beta nonstationarity (i.e., beta creep, beta expansion, and market timing) and their effects on return attribution
- Discuss how alpha and beta can become commingled

2.8.6 Demonstrate knowledge of ex ante alpha estimation and return persistence.

Including:

- Define abnormal return persistence
- Discuss attribution of idiosyncratic returns to luck or skill
- Interpret estimated return persistence

2.8.7 Demonstrate knowledge of return drivers.

Includina:

- Discuss the classification of assets into beta drivers and alpha drivers
- Discuss the characteristics of beta drivers and their behavior over time
- Discuss passive beta drivers as pure plays on beta
- Discuss the characteristics of alpha drivers
- Discuss product innovators and process drivers

2.8.8 Demonstrate knowledge of statistical methods for locating alpha.

Including:

- Identify the four steps of hypothesis testing (i.e., state the hypothesis, formulate an analysis plan, analyze sample data, and interpret results)
- Discuss the error of accepting a hypothesis
- Recognize the four common problems with using inferential statistics (i.e., misinterpretation of high p-values, failure to distinguish between statistical significance and economic significance, violation of distributional assumptions, and misinterpretation of level of confidence)
- Define and discuss type I and type II errors in hypothesis testing
- Understand erroneous conclusions with statistical testing

2.8.9 Demonstrate knowledge of sampling and testing problems.

Including:

- Recognize the characteristics of unrepresentative data sets (e.g., selection bias, selfselection bias, survivorship bias) and their effects on test results
- Discuss data mining and data dredging and recognize their effects on test results
- Discuss backtesting and backfilling and recognize their effects on test results
- Discuss cherry-picking and chumming and recognize their effects on test results

2.8.10 Demonstrate knowledge of statistical issues in analyzing alpha and beta.

- Recognize the effect of non-normality on the cross-sectional search for alpha
- Identify the potential effects of outliers on reported results
- Recognize issues involving biased testing in the search for alpha
- Discuss the challenges of spurious correlation and causality in beta estimation
- Recognize three major fallacies of alpha estimation and two major fallacies of beta estimation and the lessons that arise from them

Topic 3: Real Assets

Reading 3.1

Natural Resources and Land

Keywords

agency risk negative survivorship bias

agronomy paper lots

binomial option pricing permanent cropland blue top lots perpetual option cap rate political risk contagion pure play

exchange option Reduced integration in the forest products industry

favorable mark risk-neutral probability

finished lots rotation

intrinsic option value row cropland

land banking selective appraisals

low-hanging-fruit principlesmoothingmanaged returnssplit estatemarket manipulationstale prices

model manipulation timberland investment management organizations (TIMOs)

natural resources time value of an option

Learning Objectives

3.1.1 Demonstrate knowledge of natural resources other than land.

Including:

- Discuss natural resources as an exchange option
- Discuss the concept of moneyness as it pertains to the development of natural resources
- Discuss why some in-the-money development options should not be immediately exercised
- Describe the relationship between the moneyness of natural resource options and short-term financial risks

3.1.2 Demonstrate knowledge of land as an alternative asset.

- Define land banking
- Describe the three types of land lots (i.e., paper lots, blue top lots, and finished lots)
- Discuss investment in undeveloped land as a call option
- Apply the binomial option pricing technique for valuing land as a call option
- Describe the risks and returns of investing in land
- Calculate the expected return of land investments

3.1.3 Demonstrate knowledge of timber and timberland as alternative assets.

Includina:

- Discuss the characteristics of timber and timberland
- Discuss the role of timberland investment management organizations (TIMOs)
- Describe the risks and returns of timberland investments
- Identify methods of gaining exposure to timberland
- Explain benefits and disadvantages of timber investment

3.1.4 Demonstrate knowledge of farmland as an alternative asset.

Including:

- Discuss the characteristics of farmland investments
- Calculate the value of farmland based on annual operating income and the cap rate
- Understand the structure of farmland ownership and management
- Discuss supply and demand factors of agricultural products
- Identify three key benefits and three key disadvantages of farmland investment
- Identify methods of obtaining exposure to farmland
- Discuss the value and importance of assets with multiple purposes

3.1.5 Demonstrate knowledge of valuation and volatility of real assets.

Including:

- Discuss the smoothing of prices and returns
- Determine the effect of smoothing on observed volatility
- Identify the primary ways that returns can be managed
- Discuss how appraisals contribute to smoothing of real asset prices
- Compare smoothed returns with market returns

3.1.6 Demonstrate knowledge of pricing and historic data analysis.

Including:

- Interpret models of stale prices
- Describe and calculate the effect of stale pricing on historic mean returns
- Describe and calculate the effect of stale pricing on volatility

3.1.7 Demonstrate knowledge of contagion, price indices, and biases in real estate values.

Including:

- Discuss the reliability of market prices versus appraisal-based data
- Define contagion

3.1.8 Demonstrate knowledge of observations regarding historical returns of timberland.

Including:

• Summarize the key observations on historical timber returns that are consistent with economic reasoning

3.1.9 Demonstrate knowledge of observations regarding historical returns of farmland.

Including:

 Summarize the key observations on farmland returns that are consistent with economic reasoning

Reading 3.2

Commodities

Keywords

backwardation investable index basis nominal price

basis risk normal backwardation

Bloomberg Commodity Index

(BCOM)

calendar spread perfectly elastic supply collateral yield production-weighted index

commodity-linked note real price contango roll return

excess return of a futures

contract

fully collateralized position spoilage cost heterogeneous spot return

Hotelling's theory Standard & Poor's GSCI (S&P GSCI)

roll yield

humped curve stock-out

inelastic demand

Thomson Reuters Core Commodity Research Bureau

normal contango

(CRB) Index

inelastic supply volatility asymmetry inflation risk Working curve

inventory shrinkage Learning Objectives

3.2.1 Demonstrate knowledge of investing in commodities without futures.

Including:

- Discuss disadvantages of direct investment in physical commodities
- Define and interpret Hotelling's theory
- Explain Julian Simon's argument related to direct commodity returns
- Understand the idiosyncratic risks and two-betas of commodity-related equity returns
- Recognize investments in commodities through exchange-traded funds (ETFs)
- Discuss advantages and disadvantages of commodity-linked notes (CLNs)
- Apply option valuation methods to price commodity-linked notes

3.2.2 Demonstrate knowledge of the term structure of forward prices on commodities.

- Understand and calculate the costs of carry for commodities
- Define supply elasticity and how it relates to harvests and shifts in demand
- Define backwardation and contango with respect to the term structure of forward prices
- Explain backwardation and contango in relation to cost of carry in a perfect market
- Explain backwardation and contango in relation to cost of carry in an imperfect market
- Discuss the basis of forward and futures contracts
- Interpret calendar spreads on forward contracts
- Calculate the return on calendar spreads
- Discuss the risks of a calendar spread

3.2.3 Demonstrate knowledge of rolling of forward and futures contracts.

Including:

- Discuss why returns on a futures contract can differ from the spot return
- Understand the components of future returns and how they are calculated
- Understand differing interpretations of rolling contracts
- Explain roll yield and how it relates to the slope of a forward curve
- Explain roll yield, carrying costs, and the basis in the context of alpha
- Discuss how the strategy of rolling contracts affects return expectations
- Interpret the impact of rolling contracts on alpha
- Discuss three propositions regarding roll return

3.2.4 Demonstrate knowledge of normal backwardation and normal contango.

Including:

- Explain normal backwardation
- Explain normal contango
- Interpret normal backwardation and normal contango with respect to the risks and returns of commodities and forward contracts on commodities
- Discuss John Maynard Keynes' argument of normal backwardation
- Discuss commodity forward curves and how they relate to storage costs and inventory variation
- Define the market segmentation hypothesis and how it applies to commodity forward prices
- Interpret option-based models of the forward curve for commodities

3.2.5 Demonstrate knowledge of commodity exposure and diversification.

Including:

- Discuss four reasons why commodity returns may have low correlation with stock and bond prices
- Discuss commodities as diversifiers in a perfect market equilibrium
- Discuss commodities as diversifiers in the presence of market imperfections
- Discuss commodities as diversifiers against unexpected inflation

3.2.6 Demonstrate knowledge of expected returns on commodities.

Including:

- Interpret empirical evidence on long-run commodity price changes
- Interpret theoretical evidence on expected commodity returns
- Discuss irrelevancy of commodity price expectations to returns on futures contracts

3.2.7 Demonstrate knowledge of commodity indices.

Including:

- Discuss the process of construction of commodity futures indices
- Discuss the characteristics of commodity indices given by S&P GSCI, BCOM, and CRB
- Discuss production-weighted long only commodity indexes
- Discuss market liquidity-weighted long only commodity indexes
- Discuss tier-weighted long only commodity indices

3.2.8 Demonstrate knowledge of commodity risk attributes.

- Identify four favorable characteristics of commodities with respect to event risks
- Describe commodities as a defensive investment
- Discuss institutional investing demand and its effect on commodity prices

3.2.9 Demonstrate knowledge of observations regarding historical returns of commodities.

Including:

• Summarize the key observations on historical commodity returns that are consistent with economic reasoning

Reading 3.3

Other Real Assets

Keywords

aesthetic benefit brownfield phase brownfield project

closed-end infrastructure funds critical property of infrastructure

double taxation

downstream operations economic infrastructure

evergreen funds excludable good

gates

greenfield phase greenfield project intangible assets intellectual property investable infrastructure mature intellectual property midstream operations

negative costs

political infrastructure risk

privatization

public-private partnership (PPP)

regulated pricing regulatory risk social infrastructure

unbundled intellectual property unrelated business income tax (UBIT)

upstream operations visual works of art

Learning Objectives

3.3.1 Demonstrate knowledge of commodity producers.

Including:

- Describe how commodity prices drive the performance of an operating company
- Describe the empirical evidence between commodity prices and operating firms
- Discuss the empirical evidence on the correlation between commodity prices and equity prices of commodity-producing firms

3.3.2 Demonstrate knowledge of liquid alternative real assets.

Including:

- Describe the structure of master limited partnerships (MLPs) within the MLP sector
- Identify tax characteristics of MLPs
- Discuss valuations and distribution rates of MLPs

3.3.3 Demonstrate knowledge of infrastructure in the alternative investment space.

- Describe seven elements that help identify investable infrastructure
- Contrast economic infrastructure and social infrastructure
- Recognize the role of public-private partnerships in infrastructure investing
- Discuss the risks and government regulation of infrastructure investing
- Identify the stages of infrastructure investing
- Explain infrastructure investment vehicles
- Identify twelve determinants of infrastructure
- Discuss opportunities and allocations of infrastructure investments

3.3.4 Demonstrate knowledge of intellectual property.

Including:

- Identify and discuss characteristics of intellectual property
- Identify six characteristics of real assets and how those relate to intellectual properties
- Understand and apply a simplified model of intellectual property

3.3.5 Demonstrate knowledge of cash flows of intellectual property.

Including:

- Discuss film production and its distribution revenues as an alternative investment
- Discuss film production and its distribution expenses as an alternative investment
- Discuss film financing in the context of investment
- Explain the profitability of film investment

3.3.6 Demonstrate knowledge of historical performance data on visual works of art.

Including:

• Discuss the historical performance data of visual works of art

3.3.7 Demonstrate knowledge of research and development and patents as unbundled intellectual property.

- Explain the process of accessing research and development via patents
- Discuss the process of patent acquisition and licensing strategies of patents
- Discuss the enforcement of patent law and various litigation strategies
- Identify patent sale license-back strategies
- Identify patent lending strategies
- Analyze patent sales and pooling
- Discuss risks relevant to investing in patents

Reading 3.4

Real Estate Assets and Debt

Keywords

amortization
balloon payment

collateralized mortgage obligations

(CMOs)

commercial mortgage loans commercial mortgage-backed

securities

commercial real estate properties

conditional prepayment rate

core real estate covenants

cross-collateral provision

debt service coverage ratio

equity REITs fixed charges ratio fixed-rate mortgage

fully amortized

idiosyncratic prepayment factors

index rate

interest coverage ratio

interest rate cap

loan-to-value ratio

(LTV ratio) lumpiness

margin rate

mortgage REITs

mortgage-backed securities (MBS)

negative amortization opportunistic real estate

option adjustable-rate mortgage

(option ARM)
pass-through MBS
prepayment option

primary real estate market

prime mortgages private real estate

private real estate equity private real estate market

PSA benchmark

public real estate investment real estate investment trust (REIT)

real estate style boxes

recourse

refinancing burnout

residential mortgage loans residential mortgage-backed

securities

residential real estate

seven challenges to international

real estate investing

styles of real estate investing

subprime mortgages

unscheduled principal payments

value-added real estate variable-rate mortgage

Learning Objectives

3.4.1 Demonstrate knowledge of categories of real estate.

- Discuss equity versus debt
- Understand the challenges of international real estate investments
- Contrast residential and commercial real estate
- Contrast private and public real estate
- Discuss real estate categorization based on market size

3.4.2 Demonstrate knowledge of advantages, disadvantages, and styles of real estate investments.

Including:

- Discuss five potential advantages of investing in real estate
- Discuss three potential disadvantages of investing in real estate
- Describe styles of real estate investing
- Understand the core real estate style of investment
- Understand the value-added real estate style of investment
- Understand the opportunistic real estate style of investment
- Describe the attributes of differentiating real estate styles
- Discuss the purposes of real estate style analysis

3.4.3 Demonstrate knowledge of real estate style boxes.

Including:

Identify the categorizations of real estate style boxes

3.4.4 Demonstrate knowledge of residential mortgages.

Includina:

- Discuss and calculate payments of fixed-rate mortgages
- Discuss and calculate payments of interest-only mortgages
- Discuss and calculate payments of variable-rate mortgages
- Identify and discuss other variations of mortgages and apply balloon payments to mortgage valuation
- Explain default risk in residential mortgages

3.4.5 Demonstrate knowledge of commercial mortgages in the context of alternative investments.

Including:

- Describe characteristics of commercial mortgages
- Describe the analysis of default risk of commercial mortgages
- Identify and describe financial ratios employed in the analysis of commercial mortgage default

3.4.6 Demonstrate knowledge of mortgage-backed securities.

Including:

- Describe types of mortgage-backed securities
- Discuss prepayment options within residential mortgages
- Discuss and apply methods of measuring unscheduled prepayment rates such as conditional prepayment rates (CPRs) and the resulting Public Securities Association (PSA) benchmark
- Describe prepayment factors not associated with changing interest rates
- Describe commercial mortgage-backed securities as compared with residential mortgage-backed securities

3.4.7 Demonstrate knowledge of liquid alternatives: real estate investment trusts (REITs).

Including:

- Define types of real estate investment trusts (REITs)
- List advantages and disadvantages of REITs as an investment

3.4.8 Demonstrate knowledge of observations regarding historical returns of mortgage REITsIncluding:

• Summarize the key observations on historical mortgage REIT returns that are consistent

Reading 3.5

Real Estate Equity

Keywords

after-tax discounting approach net operating income (NOI) backward induction net sale proceeds (NSP)

calculation of the returns to the NPI open-end real estate mutual funds

closed-end real estate mutual fund operating expenses commingled real estate funds potential gross income comparable sale prices approach pre-tax discounting approach

cost approach private equity real estate funds

decision node profit approach decision tree real estate appraisal

depreciation real estate development projects

discounted cash flow (DCF) method real estate joint ventures effective gross income real estate valuation

equity residual approach real option

exchange-traded funds (ETFs) risk premium approach fixed expenses stale appraisal effect

FTSE NAREIT US Real Estate Index Series stale pricing gearing syndications

income approach transaction-based real estate valuation methods

information node vacancy loss rate NCREIF Property Index (NPI) variable expenses

net lease

Learning Objectives

3.5.1 Demonstrate knowledge of real estate development in the context of alternative investments.

Including:

- Understand the development phase of real estate
- Describe real estate development as a string of real options
- Understand how an abandonment option can be factored into a real estate development project
- Describe how real assets can be modeled using decision trees
- Apply a decision tree and backward induction to value a real estate development project

3.5.2 Demonstrate knowledge of commercial real estate valuation.

- Discuss the importance of commercial real estate equity exposures
- Understand the comparable sale prices approach to valuation
- Identify and discuss the profit and cost approaches to real estate valuation
- Calculate cap rates and apply the perpetuity valuation approach to a real estate project

- Discuss the income approach as a major real estate valuation approach
- Discuss transaction-based methods to real estate valuation
- Identify two advantages of appraisal-based models over transaction-based models
- Identify four disadvantages of appraisal-based models over transaction-based models
- Describe the NCREIF property index as an appraisal-based index

3.5.3 Demonstrate knowledge of valuation and risks of real estate equity.

Including:

- Apply the discounted cash flow approach (i.e., income approach) to the calculation of net operating income
- Calculate a real estate project's discount rate using the risk premium approach, and use that rate to value the project
- Understand the role of taxes in estimating both the discount rate and the cash flows of a real estate project

3.5.4 Demonstrate knowledge of the income method of real estate valuation.

Including:

Calculate the appraised value of an office building using the income approach

3.5.5 Demonstrate knowledge of alternative real estate investment vehicles.

Including:

- Identify and describe private equity real estate funds
- Identify and describe commingled real estate funds
- Identify and describe syndications
- Identify and describe joint ventures
- Describe limited partnerships, and apply the concepts of gearing and loan-to-value (LTV) ratios
- Identify and describe open-end real estate mutual funds
- Discuss options and futures on real estate indices
- Identify and describe exchange-traded funds based on real estate indices
- Identify and describe closed-end real estate mutual funds
- Discuss equity real estate investment trusts

3.5.6 Demonstrate knowledge of equity REIT returns.

Including:

- Contrast private and public REITs
- Discuss possible illiquidity premiums in public REITs
- Define the FTSE NAREIT US Real Estate Index Series

3.5.7 Demonstrate knowledge of historical risks and returns of equity real estate investment trusts (REITs).

Including:

• Summarize the key observations on historical equity REIT returns that are consistent with economic reasoning

Topic 4: Private Securities

Reading 4.1

Private Equity Assets

Keywords

20-bagger growth equity redemption value

alpha testing growth equity securities angel investing investment structures

beta testing IPO

buy-and-build strategy leveraged buyout (LBO)
buy-in management buyout management buy-in (MBI)
buyout management buyout (MBO)

buyout of a private company merchant banking

buyouts mezzanine venture capital

buyout-to-buyout deal milestone

cash burn rate post-money valuation

change in the prudent person standard pre-money valuation compound option promote

conglomerates protective provisions in growth equity

convertible preferred stock prudent person standard de-SPAC transaction redemptive rights

direct listing replacement capital EBITDA rescue capital

EBITDA multiples second or late-stage venture capital efficiency buyouts secondary buyout or financial merger

EBITDA multiples seed capital stage efficiency buyouts segmentation

special purpose acquisition corporation

enterprise value (SPAC)

entrepreneurship stimulators springing board remedy

equity kicker strategic merger

evolution of the buyout market three common redemption triggers

exit plan times revenue method

evolution of the buyout market tontines

exit plan turnaround strategy

first stage, start-up stage, and early-stage venture capital two keys to successful VC investing

forced sale remedy unicorn four principal considerations in redemption rights VC exits

golden parachute venture capital (VC)

growth equity default remedies venture capital business plan growth equity redemption sources venture capital securities growth equity redemption sources winner-take-all market

Learning Objectives

4.1.1 Demonstrate knowledge of the terms and background of private equity.

Including:

- Discuss private equity as an asset class and private equity securities
- Understand mezzanine debt
- Understand distressed debt
- Understand leveraged loans

4.1.2 Demonstrate knowledge of pre-IPO private equity investing.

Including:

- Describe early-stage venture capital opportunities
- Describe growth equity opportunities as later-stage financing
- Describe buyouts
- Contrast venture capital, growth equity, and buyouts

4.1.3 Demonstrate knowledge of venture capital.

Including:

- Define venture capital opportunities and venture capitalists
- Identify securities and goals used in venture capital
- Discuss the option-like payout of venture capital
- Discuss the history of venture capital
- Explain angel investing and other early stages of venture capital
- Explain first stage, start-up, and other early-stage venture capital
- Explain second and later stages of venture capital
- Interpret the j-curve for private equity projects
- Discuss and apply the valuation of VC companies based on operating income
- Understand the economic rationale for the high discount rates used by venture capitalists
- Differentiate between pre-money valuation and post-money valuation
- Discuss venture capital business plans

4.1.4 Demonstrate knowledge of venture capital as a compound option.

Including:

• Discuss the role of venture capital as a compound option

4.1.5 Demonstrate knowledge of growth equity.

Including:

- Define growth equity investments and describe growth equity investments
- Discuss protective provisions as a key deal characteristic in growth equity investment
- Discuss redemption rights as a key deal characteristic in growth equity investment
- Explain and calculate the valuation of growth equity based on revenue

4.1.6 Demonstrate knowledge of buyouts and leveraged buyouts.

Including:

- Define buyout and identify their different types
- Discuss leveraged buyouts
- Identify types of private equity buyouts and resulting new management team
- Identify rescue capital and replacement capital as private equity strategies

4.1.7 Demonstrate knowledge of buyouts of private companies.

- Understand buyout objectives
- Discuss capital structure optimization in buyouts
- Discuss operational efficiency in buyouts

4.1.8 Demonstrate knowledge of leveraged buyouts (LBOs).

Including:

- Discuss the history of leveraged buyouts
- Discuss three key economic and agency issues of buyouts
- Identify five general categories of LBOs that can create value
- Discuss the benefits and appeal of a leveraged buyout to targets
- Calculate projected valuations of an LBO
- Identify benefits of strong corporate governance principles to the public market

4.1.9 Demonstrate knowledge of merchant banking.

Including:

• Discuss merchant banking practices

4.1.10 Demonstrate knowledge of the dynamics of private equity opportunities.

Including:

- Identify implications of winter-take-all markets
- Identify implications of longer time horizons to exits
- Identify three potential reasons for the declining number of public firms in the US
- Discuss competition between private and public ownership structures

4.1.11 Demonstrate knowledge of exit strategies for private equity and venture capital portfolio company investments

Includina

- Describe and compare direct listings, special purpose acquisition corporations (SPACs), and initial public offerings (IPOs) including their advantages and disadvantages
- Describe and compare strategic mergers to financial mergers and secondary buyouts
- Explain how and when shares of a SPAC can be described as a default-free convertible bond

Private Equity Funds

Keywords

auction process key personnel clause bad-leaver clause Long-hold buyout funds

blind pool NAV J-Curve

business development companies (BDCs) private equity funds

capital calls private investments in public equity (PIPE)

cash flow J-curve publicly traded PE firms clawback escrow agreement reinvestment provision club deal sourcing investments co-investment structured PIPEs

commitment risk subscription lines of credit (SLOC)

committed capital toxic PIPE death spiral traditional PIPEs

dry powder undrawn commitment

good-leaver clause VC fund hurt money vintage year

in-kind distributions

Learning Objectives

4.2.1 Demonstrate knowledge of private equity (PE) funds.

Including:

- Define PE funds
- Discuss the organization structure of PE funds
- Define PE firms
- Discuss PE portfolio companies
- Understand PE investment by institutional investors

4.2.2 Demonstrate knowledge of PE funds as intermediaries.

- Discuss PE fund intermediation and risk
- Discuss PE fund intermediation around efficient inefficiencies
- Identify the five primary functions of PE funds
- Describe forms of PE fund intermediation
- Discuss the life cycle and stages of development of a VC fund
- Interpret the fund J-curve
- Understand undrawn capital commitments
- Identify the four substantial risks of PE
- Identify the strategies to mitigate substantial risks in PE

4.2.3 Demonstrate knowledge of the limited partner (LP) and general partner (GP) relationship cycle in private equity

Including:

- Understand the relation the relationship between LPs and GPs in PE
- Discuss the three phases in LP and GP relationships

4.2.4 Demonstrate knowledge of subscription lines in private equity.

Including:

- Identify the benefits and risks to general partners and limited partners when subscription lines are used
- Apply IRR methodology to determine the change in reported return when subscription lines are used

4.2.5 Demonstrate knowledge of PE fund fees and terms.

Including:

- Discuss and calculate PE management fees and carried interest
- Understand clawback provisions in PE
- Calculate carried interest and hurdle rates as part of a PE deal
- Explain perverse incentives that can originate from PE hurdle rates
- Explain the GP's contribution to initial PE fund investment
- Explain the key-person provision as part of the LP partnership clause
- Explain termination and divorce of VC funds
- Identify other covenants in VC funds

4.2.6 Demonstrate knowledge of key determinations of VC fund risks and returns.

Including:

- Discuss access to VC funds as a key to enhanced returns
- Understand diversification as a key to PE risk reduction
- Discuss risk premiums as providing compensation for three main VC risks

4.2.7 Demonstrate knowledge of three key distinctions of VC and buyout managers.

Includina:

Explain roles and distinctions of buyout managers in VC

4.2.8 Demonstrate knowledge of leveraged buyout (LBO) funds.

Includina:

- Recognize LBO fund structures
- Interpret total number, size, and implications of buyout fund fees
- Discuss agency relationships and their role in LBO firms
- Understand LBO auction markets
- Understand benefits and concerns of club deals in LBOs
- Discuss three factors driving buyout risks relative to VC risks

4.2.9 Demonstrate knowledge of liquid alternatives in the private equity sector.

Including:

• Describe business development companies (BDCs)

- Calculate the premium (or discount) of closed-end fund prices
- Recognize the effect of illiquidity on closed-end fund pricing
- Discuss the diversification and return-enhancement potential of liquid private equitypools
- Discuss other liquid investments in private equity

4.2.10 Demonstrate knowledge of private investments in public equity (PIPEs).

- Identify characteristics and types of securities issues through PIPEs
- Understand motivations of buyers and sellers in PIPEs
- Contrast traditional and structured PIPEs
- Explain toxic PIPEs

4.2.11 Demonstrate knowledge of secondary markets and structures within the private equity sector.

Including:

- Discuss the secondary market for PE limited partnership interests
- Discuss fee differences between PE and hedge funds
- Understand governance issues within publicly traded PE firms
- Contrast PE governance structures

4.2.12 Demonstrate knowledge of long-hold buyout funds

- Identify the types of funds and assets likely to be held for 15 to 20 years
- List the benefits of long-hold buyout funds that may substantially increase after-tax returns

Private Equity Funds of Funds

Keywords

KS-PME primary funds of funds private equity funds of funds (PE FOFs) secondary fund of funds return dispersion

Learning Objectives

4.3.1 Demonstrate knowledge of funds-of-funds in the private equity sector.

Including:

- Understand fees charged by PE funds of funds
- Discuss the value of information and control in PE funds of funds
- Understand diversification and intermediation of PE funds of funds
- Explain access, selection skills, and expertise for PE funds of funds

4.3.2 Demonstrate knowledge of the process of investing in PE Fund of Funds

Includina:

- Recognize the varying investment objectives of PE funds of funds (FoF)
- Compare and contrast PE Fund of Funds and Secondary Fund of Funds
- Describe the process for constructing a portfolio of PE funds

4.3.3 Demonstrate knowledge of investing in PE Fund of Funds

Including:

- List the benefits of investing in PE FoF
- List the disadvantages of investing in PE FoF
- Describe the factors driving the PE FoF market

4.3.4 Demonstrate knowledge of observations regarding historical returns of PE Fund of Funds

- Summarize the key observations on PE fund of fund returns that are consistent with economic reasonina
- Understand the performance of buyout fund of funds managers against portfolios of direct funds
- Understand the performance of VC fund of funds managers against portfolios of direct funds

Evolution of Investing in Private Equity

Keywords:

annex fund
bridging
blind pool equity fund
lock-step provision
partnership investing
promote
Co-investment
Three alternative co-investing structures
top-up fund
Solo investing

Learning Objectives

4.4.1 Demonstrate knowledge of the trend of LP preference for direct investment

Including:

- Define and understand the different models of direct investment
- Understand the drivers for direct investment
- Identify the most common type of direct investment

4.4.2 Demonstrate knowledge of co-investment

Including:

- Define and understand the basics of co-investing
- Identify the investment processes for co-investing
- Identify advantages of co-investing
- Identify expected disadvantages of co-investing

4.4.3 Demonstrate knowledge of the challenges in co-investing

Including:

- Understand the challenges of co-investing from the LP perspective
- Understand the challenges of co-investing from the GP Perspective

4.4.4 Demonstrate knowledge of observations regarding historical returns of co-investment Including:

- Interpret evidence on the performance track record of co-investment.
- Identify the specific capabilities that investors must develop to be successful co-investment model.
- How does co-investing impact the private equity "J-Curve"

Private Credit and Distressed Debt

Keywords

absolute priority rule acceleration

affirmative covenants blanket subordination blocking position bridge financing Chapter 11 bankruptcy

Chapter 7 bankruptcy covenant-lite loans

cramdown credit spread

debtor-in-possession financing

default rate direct lending drawdown fund credit loss rate fulcrum security

haircut

incurrence covenants

indenture

intercreditor agreement

interval funds leveraged loans

loan-to-own investment maintenance covenants negative covenants peer-to-peer lending

PIK toggle

recovery rate

plan of reorganization

sponsored lending springing subordination stretch financing syndicated takeout provision unitranche venture debt vulture investors

warrant

weighted average cost of capital

Learning Objectives

4.5.1 Demonstrate knowledge of types of fund private credit vehicles.

Including:

- Define private credit and distressed debt
- □ Define interval funds
- Define drawdown funds
- ☐ Discuss funds with a loan-to-own objective
- ☐ Discuss fulcrum securities and reorganization

4.5.2 Demonstrate knowledge of fixed income analysis.

- Describe the three key differences between bonds and loans
- Discuss implications of floating rates vs. fixed rates on interest rate risk
- Discuss and calculate implications of floating vs. fixed rate duration
- Discuss and calculate implications of compounding conventions on modified duration

4.5.3 Demonstrate knowledge of credit risk analysis and the bankruptcy process.

Including:

- Understand credit ratings, yields, and financial ratios
- Interpret credit spreads and credit risk
- Discuss credit risk and its relationship to risk of default
- Discuss covenants on debt
- Explain the five ways that covenants can control risk
- Describe capital structure and the priority of payment
- Discuss recovery rates
- Explain distressed debt and how it relates to the bankruptcy process

4.5.4 Demonstrate knowledge of leveraged loans.

Including:

- Understand the basics of leveraged loans
- Discuss growth in leveraged loans
- Explain liquidity and how it relates to the demand for leveraged loans

4.5.5 Demonstrate knowledge of direct lending.

Including:

• Discuss the process and implications of direct lending

4.5.6 Demonstrate knowledge of mezzanine debt.

Including:

- Identify structures of mezzanine debt
- Understand how mezzanine debt can lower the weighted average cost of capital
- Compare mezzanine debt financing to other forms of financing
- Understand basic examples of mezzanine financing
- Discuss major types of investors in mezzanine debt
- Identify characteristics of mezzanine debt

4.5.7 Demonstrate knowledge of distressed debt.

Including:

- Understand the basics of distressed debt
- Identify the supply of distressed debt capital
- Identify the demand for distressed debt capital
- Calculate expected default losses and credit spreads on distressed debt
- Discuss four broad strategic categories of distressed debt investment
- Identify risks of investing in distressed debt
- Discuss vulture investing

4.5.8 Demonstrate knowledge of venture debt

Includina:

- Describe the characteristics of venture debt
- Describe the terms of venture debt
- Explain why a startup firm would issue venture debt in addition to accepting venture capital investments
- Describe the risks and rewards of venture debt

4.5.9 Demonstrate knowledge of private credit performance and diversification.

Including:

□ Discuss diversification and its relationship to private credit performance

Topic 5: Hedge Funds

Reading 5.1

Structure of the Hedge Fund Industry

Keywords

absolute return strategies annuity view of hedge fund fees asymmetric incentive fees

at-the-money incentive fee

approximation

classification of hedge fund strategies

closet indexer

consolidation convergent strategies

diversified strategies

equity strategies event-driven strategies excessive conservatism

fee bias fund mortality fund of funds headline risk

hedge fund program high-water mark

incentive fee option value

instant history bias or backfill bias

investability liquidation bias lock-in effect

managerial coinvesting managing returns massaging returns

multistrategy fund off-balance-sheet risk

opportunistic

optimal contracting

option view of incentive fees

participation bias perverse incentive pure asset gatherer relative return product relative value strategies representativeness

safe harbor

short volatility exposure single-manager hedge fund

strategy definitions

style drift

synthetic hedge funds

Learning Objectives

5.1.1 Demonstrate knowledge of the distinguishing features of hedge funds and their growth and concentration over time.

Including:

- Identify and describe the three primary elements of hedge funds
- Recognize the six investment flexibilities offered by hedge funds
- Discuss the reasons for hedge fund industry growth and concentration

5.1.2 Demonstrate knowledge of hedge fund fees.

- Recognize typical hedge fund fee arrangements
- Calculate annual hedge fund fees

- Describe and apply hedge fund fees under different high-water marks (HWMs) andhurdle rates
- Discuss the potential effects of incentive fees on hedge fund manager behavior
- Recognize and apply the annuity view of hedge fund fees
- Recognize and apply the option view of incentive fees and its implications onmanager behavior
- Describe the empirical evidence regarding hedge fund fees and managerialbehavior

5.1.3 Demonstrate knowledge of various types of hedge funds.

Including:

- List hedge fund strategies
- Contrast single-manager hedge funds, funds of funds, and multistrategy funds

5.1.4 Demonstrate knowledge of hedge fund returns and asset allocation.

Including:

- Discuss the process of analyzing a hedge fund program
- Identify strategies grouped by systemic risk
- Discuss equity strategies in hedge funds
- Discuss event-driven and relative value strategies in hedge funds
- Discuss event risk and volatility strategies in hedge funds
- Discuss event risk and insurance-type strategies in hedge funds
- Discuss absolute return strategies in hedge funds
- Discuss diversified fund strategies in hedge funds

5.1.5 Demonstrate knowledge of the process of evaluating a hedge fund investment program.

Including:

- Identify the program parameters of hedge fund investments
- Discuss various research findings regarding hedge fund performance
- Explain the approach and benchmarks of opportunistic hedge fund investing

5.1.6 Demonstrate knowledge of research studies on whether hedge funds adversely affect the financial markets.

Including:

- Discuss the evidence regarding the market impact of hedge funds during the Asiancurrency crisis of 1997
- Discuss the evidence regarding the market impact of quantitative hedge fundsduring the crisis of 2007

5.1.7 Demonstrate knowledge of hedge fund indices.

- Describe hedge fund indices
- Understand the structure of management and incentive fees on individual hedgefunds as well as on hedge fund indices
- Understand managed futures hedge funds
- Contrast asset weighted hedge fund indices and equally weighted hedge fundindices
- Recognize the size of the hedge fund universe
- Understand representativeness and data biases in hedge funds
- Understand and apply strategy definition and style drift
- Discuss index investability of hedge funds

Reading 5.2

Macro and Managed Futures Funds

Keywords

alpha decay mean-reverting black-box model trading model risk breakout strategies momentum

capacity capacity risk Mount Lucas Management (MLM) Index moving average

capital at risk multistrategy CTAs

Commodity Futures Trading Commission (CFTC)

National Futures Association (NFA)

commodity pool operator (CPO)

natural hedger

commodity pools out-of-sample data

commodity trading advisers (CTAs) pattern recognition system

counterparty risk point value countertrend strategies private commodity pools

degradation public commodity pools discretionary fund trading random walk

equal dollar risk allocation relative strength index (RSI)

equal risk contribution robustness
event risk sideways market

exponential moving average simple moving average fundamental analysis slippage

futures contract dollar risk systematic fund trading

futurization systematic trading strategies global macro funds technical analysis

in-sample data thematic investing lack of trends risk transparency leverage transparency risk

liquidity risk trend-following strategies

managed account validation
managed futures validation

market capacity weighting weighted moving average

market microstructure whipsawing market risk

Learning Objectives

5.2.1 Demonstrate knowledge of macro and managed futures strategies.

- Contrast discretionary and systemic trading
- Contrast and discuss fundamental and technical analysis

5.2.2 Demonstrate knowledge of global macro.

Includina:

- Define global macro trading strategies
- Understand global macro strategies based on foreign exchange
- Understand global macro strategies based on sovereign bonds
- Understand global macro strategies based on economic policy
- Understand global macro strategies based on thematic investing
- Understand global macro strategies based on both microeconomic and macroeconomic changes
- Identify primary risks of macro investing

5.2.3 Demonstrate knowledge of managed futures.

Including:

- Describe futures contracts
- Understand the structure of the managed futures industry
- Define the purpose of the managed futures industry
- Explain the organization and regulation of the managed futures industry
- Discuss three ways to access managed futures

5.2.4 Demonstrate knowledge of systematic trading.

Including:

- Understand systematic trading rules
- Identify three key questions in evaluating a systematic trading system
- Understand validation and the potential degradation of systematic trading rules
- Explain various systematic trading strategies
- Calculate simple moving averages in systematic trading strategies
- Calculate weighted and exponential moving averages in systematic trading strategies
- Interpret moving average strategies
- Discuss breakout strategies
- Analyze trend-following strategies as being long volatility
- Analyze non-trend-following strategies as pattern recognition systems
- Discuss relative value strategies and technical analysis

5.2.5 Demonstrate knowledge of the core dimensions of managed futures investment strategies.

Including:

- Discuss fundamental and technical data sources as core managed futures strategies
- Discuss systematic and discretionary implementation styles as core managed futures strategies
- Discuss a strategy focus as core managed futures strategies
- Discuss time horizon as core managed futures strategies

5.2.6 Demonstrate knowledge of systematic futures portfolio construction.

- Identify the four core decisions of a futures trading system
- Discuss data processing in futures portfolio construction
- Understand position sizing and calculate the number of futures contracts to hold to meet portfolio objectives
- Explain market allocation in futures portfolio construction
- Discuss trading execution in futures portfolio construction

5.2.7 Demonstrate knowledge of various core benefits of managed futures for investors.

Including:

• Identify and discuss the eight benefits of managed futures for investors

5.2.8 Demonstrate knowledge of evidence on managed futures returns.

Including

- Discuss evidence on alpha generation from managed futures strategies
- Discuss evidence on downside risk protection offered from managed futuresstrategies
- Explain mechanical managed futures indices
- Discuss why managed futures may provide superior returns
- Discuss six potential risks of managed futures funds
- Understand managed accounts and the platforms of managed futures funds used tocreate a diversified portfolio of CTAs
- Discuss the structure of multi-manager funds
- Discuss the structure of managed futures products with managed accounts
- Explain the structure of managed futures products with platforms

5.2.9 Demonstrate knowledge of benefits of managed futures funds.

- Discuss research examining the benefits of managed futures funds
- Identify sources of return for managed futures funds
- Summarize the key observations on historical macro and systematic diversified fundreturns that are consistent with economic reasoning

Session 5.3

Event-Driven and Relative Value Hedge Funds

Keywords

bankruptcy process

activist investment strategy interlocking boards
agency costs liquidation process
agency theory long binary call option
agent compensation scheme long binary put option
antitrust review marking-to-market
anticipated volatility marking-to-model
asset-backed securities merger arbitrage

bidding contest moneyness

busted convertibles mortgage-backed securities arbitrage

modified duration

capital structure arbitrage net delta

carry trades one-off transaction cash-for-stock mergers option-adjusted spread

classic convertible bond arbitrage trade parallel shift

classic dispersion trade portfolio insurance
classic relative value strategy trade price transparency

complexity premium pricing risk

components of convertible arbitrage principal-agent relationship

returns

convergence proxy battle
convertible bonds realized volatility
corporate event risk recovery value

corporate governance reorganization process correlation risk riding the yield curve

correlations go to one rolling down
delta selling insurance
delta-neutral shareholder activism
dilution short correlation
distressed debt hedge funds sovereign debt

duration special situation funds

duration-neutral spin-off dynamic delta hedging split-off

effective duration staggered board seats equity-like convertible stock-for-stock mergers

event-driven tail risk
event-driven multistrategy funds theta
financial market segmentation toehold

financing risk traditional merger arbitrage fixed-income arbitrage variance notional value

Form 13D variance swaps

Form 13F vega

Form 13G vega notional value

free rider vega risk

gamma volatility arbitrage

hybrid convertibles volatility risk implied volatility wolatility swap intercurve arbitrage positions wolf pack intracurve arbitrage positions yield curve

Learning Objectives

5.3.1 Demonstrate knowledge of the sources of most event strategy returns.

Including:

- Define corporate event risk
- Understand event strategies as selling insurance
- Discuss event strategy returns through the lens of binary options
- Understand event strategies as binary call options

5.3.2 Demonstrate knowledge of activist investing.

Including:

- Understand the relationship between corporate governance and activist investing
- Define proxy battle
- Identify and explain the five dimensions of shareholder activists
- Identify strategies of shareholder activists
- Explain agency theory and why managers are not viewed as maximizing shareholderwealth
- Discuss consequences of misalignment between shareholders and managers
- Understand corporate governance battles
- Discuss the activist agenda including CEOs, compensation, and boards of directors
- Discuss the activist agenda including capital structure and dividend policy issues
- Discuss the activist agenda including mergers and divestitures
- Summarize the key observations on historical activist fund returns that are consistent with economic reasoning

5.3.3 Demonstrate knowledge of merger arbitrage.

Including:

- Identify the different types of corporate mergers
- Discuss apply a stock-for-stock merger arbitrage deal
- Discuss third-party bidders and bidding wars
- Understand the risks of merger arbitrage
- Identify regulatory risk within the context of mergers
- Identify financing risk within the context of mergers
- Summarize the key observations on merger arbitrage fund returns that are consistent with economic reasoning

5.3.4 Demonstrate knowledge of distressed securities hedge funds.

Including:

Define distressed debt hedge funds

- Explain the bankruptcy process
- Discuss short sales of equity as writing naked call options
- Discuss the process of searching for distressed undervalued securities
- Explain the process for estimating returns from undervalued securities
- Understand activist investors in distressed securities
- Explain capital structure arbitrage
- Discuss the process of buying a firm using distressed securities
- Summarize the key observations on distressed returns that are consistent witheconomic reasoning

5.3.5 Demonstrate knowledge of event-driven multistrategy funds.

Including:

- Define event-driven multistrategy funds
- Summarize the key observations on event-driven multi-strategy fund returns that are consistent with economic reasoning

5.3.6 Demonstrate knowledge of relative value strategies.

Including:

 Recognize the relative value strategy and describe the classic relative value strategy trade

5.3.7 Demonstrate knowledge of convertible bond arbitrage.

- Define and describe the classic convertible bond arbitrage trade
- Define convertible bonds and apply the unbundling approach for pricing convertiblebonds
- Define busted, hybrid, and equity-like convertibles
- Define, describe, and apply the concept of delta, gamma, and theta and how theyrelate to the convertible arbitrage position
- Explain and determine the effects of gamma and volatility on the profitability of a delta-neutral position
- Discuss short selling in the context of convertible arbitrage
- Recognize the role of a complexity premium to convertible bond arbitrage
- Identify the four reasons that issuers may continue to offer convertible bonds at attractive prices
- Understand the specifics of delta hedging, including the potential profit on a delta- hedged position
- Recognize and discuss return drivers and risks of convertible bond arbitrage
- Summarize the key observations on historical convertible arbitrage returns that are consistent with economic reasoning

5.3.8 Demonstrate knowledge of volatility arbitrage.

Including:

- Understand the volatility arbitrage strategies
- Describe the terms volatility and vega
- Explain instruments used by volatility arbitrage funds
- Calculate the payoffs to variance swaps
- Discuss risks contained in over-the-counter traded instruments relative to exchange-traded derivatives
- Discuss volatility arbitrage strategies
- Understand market-neutral volatility funds
- Understand and apply the challenges of estimating dispersion
- Explain tail risk strategies
- Understand the dispersion trade
- Explain profit and loss on dispersion trades
- Summarize the key observations on relative value volatility funds returns that are consistent with economic reasoning

5.3.9 Demonstrate knowledge of fixed-income arbitrage.

Including:

- Understand the core of fixed-income arbitrage strategies
- Recognize types and characteristics of fixed-income arbitrage strategies and applythe concept of modified duration to bond returns and volatility
- Recognize the characteristics of asset-backed and mortgage-backed securitiesstrategies
- Discuss and determine the effects of prepayment risk and option-adjusted spreads on asset-backed and mortgage-backed securities strategies
- Analyze the five risks of asset-backed and mortgage-backed securities arbitrage
- Summarize the key observations on fixed-income arbitrage returns that are consistent with economic reasoning

5.3.10 Demonstrate knowledge of relative value multistrategy funds.

- Discuss the rationale of relative value multistrategy funds
- Summarize the key observations on multistrategy fund returns that are consistent witheconomic reasoning

Reading 5.4

Equity Hedge Funds

Keywords

accounting accrual net stock issuance asynchronous trading overreacting earnings momentum pairs trading

earnings surprise post-earnings-announcement drift

equity long/short funds price momentum equity market-neutral funds providing liquidity share buyback program

informationally efficient short interest issuance of new stock short-bias funds legal insider trading speculation

limits to arbitrage standardized unexpected earnings

liquidity taking liquidity

market anomalies test of joint hypotheses

market impact underreacting market maker uptick rule

mean neutrality variance neutrality

multiple-factor scoring models

Learning Objectives

5.4.1 Demonstrate knowledge of commonalities between equity hedge funds.

Including:

• Discuss commonalities of equity hedge funds

5.4.2 Demonstrate knowledge of sources of return for equity hedge funds.

Including:

- Discuss providing liquidity as a source of return for equity hedge funds
- Discuss providing informational efficiency as a source of return for equity hedge funds
- Discuss the process of using factor analysis to enhance returns for equity hedge funds

5.4.3 Demonstrate knowledge of market anomalies.

- Define market anomalies
- Discuss how market efficiency tests are tests of joint hypotheses
- Identify issues involved in predicting persistence of market anomalies
- Describe and apply accounting accruals as potential predictors of ex ante alpha
- Define price momentum and recognize its potential role in generating ex ante alpha
- Define earnings momentum and recognize its potential role in generating ex antealpha
- Define net stock issuance and recognize its potential role in generating ex ante alpha
- Define insider trading and recognize its potential role in generating ex ante alpha

5.4.4 Demonstrate knowledge of implementing anomaly strategies.

Including:

- Understand the process of integrating anomalies using factor models
- Understand the process of integrating anomalies using pairs trading
- Contrast short selling and reducing risk with and increasing alpha
- Discuss the limits to arbitrage

5.4.5 Demonstrate knowledge of various (three) equity strategies.

- Define the mechanics of short selling
- Understand the basics of short-bias funds
- Summarize the key observations on historical short bias fund returns that are consistent with economic reasoning
- Understand the basics of equity long/short funds
- Summarize the key observations on historical equity long/short fund returns that are consistent with economic reasoning
- Discuss the basics of equity market-neutral funds
- Summarize the key observations on historical equity market neutral fund returns that are consistent with economic reasoning
- Understand equity hedge fund risks

Reading 5.5

Funds of Hedge Funds

Keywords

access conservative funds of funds diversified funds of funds fee netting liquidity facility market-defensive funds of funds nontraditional bond funds operational due diligence seeding funds strategic funds of funds unconstrained bond funds

Learning Objectives

5.5.1 Demonstrate knowledge of the benefits and costs of diversification in hedge fund investing.

Including:

- Define funds of hedge funds
- Understand the benefits and costs of diversification
- Describe the four functions of fund of funds management
- List the benefits to investing in funds of hedge funds
- List the disadvantages to investing in funds of hedge funds
- Evaluate how fund of fund managers add value
- Discuss and determine the relationship between the number of funds in a portfolioand the level of diversification
- Describe the process for identifying funds for an institutional portfolio or a fund offunds

5.5.2 Demonstrate knowledge of investing in multistrategy funds.

Includina:

- Evaluate and determine fee-related advantages of multistrategy funds
- Evaluate flexibility and transparency in the context of multistrategy funds
- Evaluate potential advantages related to manager selection and operational riskmanagement by funds of funds

5.5.3 Demonstrate knowledge of the process of investing in funds of hedge funds.

Including:

- Identify advantages that funds of funds have over direct hedge fund investments
- Understand funds of hedge funds as diversified pools
- Discuss empirical evidence regarding fund of funds returns and the potential forreduced biases in reported performance
- Recognize the varying investment objectives of funds of hedge funds
- Describe how funds of funds can act as venture capitalists

5.5.4 Demonstrate knowledge of building a portfolio of single hedge funds.

- Contrast the fees associated with a fund of funds with those of a portfolio of single hedge funds
- Discuss costs associated with hedge fund due diligence and minimum investmentsizes

5.5.5 Demonstrate knowledge of multialternatives and other hedge fund liquid alternatives. Including:

- Contrast liquid alternatives with more typical private placements
- Understand the UCITS framework for liquid alternative
- Discuss investments restrictions on '40 Act funds
- Describe the availability of liquid alternative strategies
- Understand multialternatives as liquid alternatives
- Summarize the key observations on fund of funds returns that are consistent with economic reasoning

5.5.6 Demonstrate knowledge of observations regarding historical returns of funds of funds Including:

• Summarize the key observations on fund of funds returns that are consistent witheconomic reasoning

Topic 6: Structured Products

Readings

Reading 6.1

Introduction to Structuring

Keywords

attachment point bull call spread bull put spread

call option view of capital structure

cap

caplet

collateralized debt obligation (CDO)

complete market contraction risk

detachment point equity tranche extension risk

floating-rate tranches

floor floorlet

interest rate floor

interest-only (IO) inverse floater tranche lower attachment point mezzanine tranche

planned amortization class (PAC)

tranches

principal-only (PO)

put option view of capital structure

senior tranche

sequential-pay collateralized

mortgage obligation state of the world

structural credit risk models

structuring

targeted amortization class (TAC)

tranches tranche

upper attachment point

Learning Objectives

6.1.1 Demonstrate knowledge of the overview of financial structuring.

Including:

Describe the most common structuring of assets within the corporate form

6.1.2 Demonstrate knowledge of the major types of structuring.

Including:

- Understand the key elements of a structured product
- Describe hedging with credit derivatives
- Describe structuring with tranches
- Understand how structured products are created

6.1.3 Demonstrate knowledge of the primary economic role of structuring

- Understand the economic role of a structured product
- Describe market completion as an economic role
- Understand the concept of a state of the world within structured products
- Describe how structured products can complete the market

6.1.4 Demonstrate knowledge of collateralized mortgage obligations.

Including:

- Describe a simplified collateralized mortgage obligation structure
- Describe sequential pay structuring
- Contrast extension risk with contraction risk as it pertains to structuring
- Apply a sequential pay tranche to a collateralized mortgage obligation
- Describe other types of collateralized mortgage obligations through the structuring of their cash flows
- Understand the motivations behind structuring mortgage products
- Understand how prepayment speeds can change the valuation of collateralizedmortgage obligations
- Understand how systematic risk can change the valuation of collateralized mortgage obligations
- Describe default risk within commercial collateralized mortgage obligations

6.1.5 Demonstrate knowledge of the structural model approach to credit risk.

Including:

- Describe Merton's structural model using the option-like nature (both call options andput options) of traditional corporate securities
- Describe the inherent conflict of interest that exists between shareholders and bondholders
- Understand the mechanics of Merton's structural model and apply the model tovalue the firm's debt as well as put options on the firm's assets
- Calculate the value of risky debt with Black-Scholes option pricing model
- Understand how binomial trees can be used to value structured products

6.1.6 Demonstrate knowledge of interest rate options.

Including:

- Describe an interest rate cap and calculate cap payments
- Describe interest rate floors and calculate floor payments
- Discuss interest rate options and counter-party risk

6.1.7 Demonstrate knowledge of collateralized debt obligations.

- Define a collateralized debt obligation
- Describe the simplified collateralized debt obligation structure and calculate thewaterfall of cash flows
- Understand default risk within a collateralized debt obligation and calculate thewaterfall of cash flows in the presence of default
- Describe how option collars are similar to the mezzanine tranche of a pool
- Describe mezzanine tranches and option spreads

Reading 6.2

Credit Risk and Credit Derivatives

Keywords

American credit options hazard rate assignment interest rate swap binary options loss given default

calibrate a model mark-to-market adjustment cash settlement multiname instruments

CDS indices novation

CDS premium physical settlement
CDS spread price revelation
credit default swap (CDS) probability of default

credit derivatives reduced-form credit models

credit protection buyer referenced asset credit protection seller risk-neutral approach credit risk risk-neutral investor

credit-linked notes (CLNs) single-name credit derivatives default risk standard ISDA agreement swap rate

European credit options swap rate curve exposure at default total return swap

funded credit derivatives unfunded credit derivatives

Learning Objectives

6.2.1 Demonstrate knowledge of credit risk.

Including:

• Explain the underpinnings of credit risk

6.2.2 Demonstrate knowledge of reduced form modeling of credit risk.

Including:

- Identify the difference between structural models and reduced-form models
- Define the three factors that determine the expected credit loss of a credit exposure
- Calculate expected credit loss
- Describe two key characteristics of the risk-neutral modeling approach
- Define risk-neutral probability
- Describe and apply the risk-neutral approach to pricing risky debt
- Apply the risk-neutral approach to estimating credit spreads
- Apply the reduced-form model to determine relative prices of securities
- Explain what it means to calibrate a model
- List the advantages and disadvantages of the reduced-form model
- Compare structural and reduced-form credit risk models

6.2.3 Demonstrate knowledge of credit derivatives markets.

- List and discuss the three economic roles of credit derivatives
- Recognize the three major methods for grouping credit derivatives
- Describe the four stages of the evolution of credit derivative activity

6.2.4 Demonstrate knowledge of interest rate swaps.

Including:

- Understand simple interest rate swaps
- Identify payers and receivers of interest rate swaps
- Explain how pensions use interest rate swaps
- Understand the mechanics of interest rate swaps
- Describe the initial valuation of an interest rate swap and calculate the expected payments of the swap
- Understand how an existing swap is valued
- Discuss risks in interest rate swaps
- Discuss the global financial crisis of 2007-2009 in the context of swap risk

6.2.5 Demonstrate knowledge of credit default swaps.

Including:

- Compare and contrast credit default swaps and total return swaps
- Discuss the standard ISDA agreement as a template for negotiated credit agreements
- Explain and apply the mechanics of credit default swaps
- Explain the mark-to-market adjustment when valuing credit default swap contracts
- Explain three methods for unwinding credit default swap transactions
- Recognize typical credit default swap market participants and their swap transactions
- Identify and explain five typical motivations for using credit default swaps

6.2.6 Demonstrate knowledge of credit options and credit-linked notes.

Including:

- Contrast credit default swaps and credit options
- Recognize the terms of credit call and credit put options
- Explain the credit put option on a bond
- Explain call options on credit default swaps
- Describe credit-linked notes

6.2.7 Demonstrate knowledge of credit default swap indices.

Including:

• Describe credit default swap index products

6.2.8 Demonstrate knowledge of the five key risks of credit derivatives.

- Discuss the risks of excessive credit exposure using off-balance-sheet derivatives, pricing risk of over-the-counter derivatives, and liquidity risk of over-the-counter derivatives
- Discuss the counterparty risk of over-the-counter credit default swaps and the basisrisk of credit default swaps

Reading 6.3

CDO Structuring of Credit Risk

Keywords

amortization period arbitrage CDOs balance sheet CDOs bankruptcy remote cash flow CDO cash-funded CDO

collateralized fund obligation (CFO) copula approach distressed debt CDO

distressed debt CDO diversity score

financial engineering risk internal credit enhancement

external credit enhancement

market value CDO

overcollateralization ramp-up period reference portfolio reserve account revolving period risk shifting

single-tranche CDO sponsor of the trust subordination synthetic CDO tranche width

weighted average rating factor (WARF) weighted average spread (WAS)

Learning Objectives

6.3.1 Demonstrate knowledge of collateralized debt obligations (CDOs).

Including:

- Describe credit-related motivations for CDOs
- Describe investor motivations for CDOs
- Describe the general structure and life cycle of a CDO
- Explain the terminology and details of CDOs

6.3.2 Demonstrate knowledge of balance sheet CDOs and arbitrage CDOs.

Including:

- Describe three goals for issuing balance sheet CDOs and the balance sheet CDOstructure
- Discuss the purposes and attributes of arbitrage CDOs

6.3.3 Demonstrate knowledge of the mechanics of and motivations for arbitrage CDOs.

Including:

- Describe and apply a typical arbitrage CDO structure
- Analyze the cash flows in a typical arbitrage CDO structure
- Understand the waterfall of an arbitrage CDO
- Identify the three direct financial motivations for a manager of an arbitrage CDO

6.3.4 Demonstrate knowledge of cash-funded CDOs and synthetic CDOs.

- Compare and contrast cash-funded CDOs and synthetic CDOs
- Explain how a cash-funded CDO can be used to reduce required regulatory capital
- Calculate the amount of freed-up regulatory capital by using a CDO trust to securitize and sell a portfolio of commercial loans
- Describe the characteristics of synthetic CDOs

6.3.5 Demonstrate knowledge of cash flow and market value CDOs.

Including:

- Describe the characteristics of cash flow CDOs
- Describe the characteristics of market value CDOs

6.3.6 Demonstrate knowledge of credit risk and enhancement of CDOs.

Including:

- Define and discuss subordination as an internal credit enhancement
- Discuss and apply overcollateralization
- Describe excess spread as an internal credit enhancement
- Discuss reserve accounts as a credit enhancement
- Describe external credit enhancements to CDOs

6.3.7 Demonstrate knowledge of new developments in CDOs.

Including:

- Describe distressed debt CDOs
- Describe hedge fund CDOs
- Describe single-tranche CDOs

6.3.8 Demonstrate knowledge of the risks of CDOs.

- Recognize the risk of the underlying collateral
- Recognize the financial engineering risk
- Discuss the implications of high correlations among the underlying assets
- Define risk shifting and discuss its implications for CDOs
- Describe other risks inherent in CDOs
- Describe how CDO credit risk can be modeled

structured product without exotic options

Reading 6.4

Equity-Linked Structured Products

Keywords

absolute return structured product overconfidence bias

active option partial differential equation approach (PDE

approach)

analytical participation rate

Asian option participation structured products

barrier option path-dependent option boundary condition payoff diagram level building blocks approach payoff diagram shape

capital protection structured products power reverse dual-currency note

cash-and-call strategy principal protected absolute return barrier

note

dynamic hedging principal-protected structured product

equity-linked structured products quanto option
EUSIPA simple option
EUSIPA Derivative Map spread option
exotic option static hedge

Investment products in the EUSIPA

Derivative Map

knock-in option tax deduction knock-out option tax deferral leverage structured products wrapper

look-back option yield enhancement structured products

numerical methods for derivative pricing

Learning Objectives

6.4.1 Demonstrate knowledge of structured products and types of wrappers.

Including:

- Describe equity-linked structured products
- Define a wrapper
- Describe the six types of wrappers

6.4.2 Demonstrate knowledge of potential tax effects of wrappers.

- Describe the tax effects of wrappers
- Calculate the pre-tax and after-tax return of fully taxed investments
- Calculate the after-tax return of tax-deferred wrappers
- Calculate the after-tax return on a wrapper that offers both tax deduction and taxdeferral

6.4.3 Demonstrate knowledge of structured products with exotic option features.

Including:

- Compare and contrast simple options and exotic options
- Understand how simple call and put options can be combined to provide principal protection
- Define the participation rate
- Illustrate how a cash-and-call strategy is related to put-call parity
- Identify path-dependent options and binary options
- Describe and apply barrier, knock-in, and active options
- Describe the characteristics of in versus out and up versus down barrier options
- Define spread options and look-back options
- Define a quanto option

6.4.4 Demonstrate knowledge of popular structured product types.

Including:

Discuss absolute return and principal protected absolute return barrier notes

6.4.5 Demonstrate knowledge of the EUSIPA classification.

Including:

- Define EUSIPSA and explain its role in the structured products market
- Describe capital protected structured products
- Describe yield enhancement structured products
- Describe participation structured products
- Describe leverage structured products

6.4.6 Demonstrate knowledge of global structured product cases.

Including:

- Understand the components within a US-based structured product with multiple kinks
- Understand the components within a German-based structured product with leverage
- Understand the components within a Japan-based structured product based on multiple currencies

6.4.7 Demonstrate knowledge of structured product valuation.

Including:

- Understand how a structured product can be valued using dynamic hedging
- Discuss the advantages of the simulation approach over the PDE approach
- Contrast the PDE approach and the building blocks approach
- Explain the two principles of payoff diagram shapes and levels
- Discuss the evidence on structured product prices

6.4.8 Demonstrate knowledge of motivations of structured products

- Identify investor motivation for including structured products in a portfolio
- Discuss tax-related motivations for investors
- Discuss the motivations of issuers of structured products

Action Words

In each of the above learning objectives, action words are used to direct your study focus. Below is a list of all action words used in this study guide, along with definitions and two examples of usage, in a question example and in a description. Should you not understand what is required for any learning objective, we suggest you refer to the table below for clarification.

NOTE: The question examples in this table are NOT sample questions for the current exam.

Term	Definition	Question Example	Example of Term Use
Analyze	Study the interrelations	George has identified an opportunity for a convertible arbitrage reverse hedge. What risks are associated with this hedge?	You have to analyze the positions and factors impacting them.
		 A. The convertible may remain overvalued, causing the positive cash flow to harm the position's return profile. B. The short convertible may be called in and the position must be delivered, forcing the hedge to be unwound at an inopportune time. C. The implied volatility may decrease, lowering the bond's value. D. The implied volatility may increase, lowering the bond's value. 	Correct Answer: B
Apply	Make use of	Alicia Weeks, CFA, Real Estate Investment Advisor, works in an Asian country where there are no securities laws or regulations. According to CFA Institute Standard I, Fundamental Responsibilities, Alicia:	You have to apply the CFA Institute Standard I to find the correct answer.
		 A. must adhere to the standards as defined in a neighboring country that has the strictest laws and regulations. B. need not concern herself with ethics codes and standards. C. must adhere to the CFA Institute's codes and standards. D. must adhere to the standards as defined in a neighboring country that has the least strict laws and regulations. 	Correct Answer: C

Term	Definition	Question Example	Example of Term Use
Compare	Describe similarities and differences	 Which of the following least accurately compares the Sharpe and Treynor ratios? Both ratios contain excess return in the numerator. Both ratios express a measure of return per unit of some measure of risk. The Sharpe ratio is based on total risk, while the Treynor ratio is based on systematic risk. The Sharpe ratio is the inverse of the Treynor ratio. 	You have to compare the three approaches based on their most important similarities and their most important differences Correct Answer: D
Compare and Contrast	Examine in order to note similarities or differences	A comparison of monthly payments and loan balances of the constant payment mortgage with the constant amortization mortgage with the same loan terms will show that: A. the initial payment will be the same. B. the payments of the constant payment mortgage are initially greater than those of the constant amortization mortgage, but at some time period the payments of the constant payment mortgage become less. C. the present value of the payment streams of the two loan types are the same. D. the constant payment mortgage loan balance exceeds that of the constant amortization mortgage during the first six months of the loan.	You have to compare indices to arrive at the answer. Correct Answer: C

Term	Definition	Question Example	Example of Term Use
Contrast	Expound on the differences	 Which of the following best characterizes a difference between Value at Risk (VaR) and Modified Value at Risk? Modified VaR is expressed as a percent, while VaR is a dollar value. Modified VaR uses a user defined confidence interval, while VaR uses a 99% interval. Modified VaR incorporates non-normality, while traditional VaR assumes normality. Modified VaR is for a single trading period, while traditional VaR is for multiple periods. 	You have to contrast the assumptions of the first model to those of the second model so that the differences are clear. Correct Answer: C
Define	State the precise meaning	The interest rate charged by banks with excess reserves at a Federal Reserve Bank to banks needing overnight loans to meet reserve requirements is called the: A. prime rate. B. discount rate. C. federal funds rate. D. call money rate.	You have to define , in this case, the federal funds rate. Correct Answer: C
Describe	Convey an idea or characterize	Which of the following words best describes expected return? A. Spread B. Average C. Spread squared D. Average squared	You need to choose the word that best describes the concept from a list. Correct Answer: B
Discuss	Examine or consider a subject	Discuss the limitations of private equity data.	You have to present a discussion of a set of ideas in a list or paragraph.

Term	Definition	Question Example	Example of Term Use
Distinguish	Separate using differences	 Which of the following best distinguishes between the covariance and the correlation coefficient? A. The covariance indicates the extent to which two assets move together or apart. B. The correlation coefficient is the expected product of the deviations of two variables. C. The covariance is the square root of the correlation coefficient. D. The correlation coefficient is scaled and bounded between +1 and -1. 	You have to distinguish between risk measurement approaches based on their assumptions regarding the distribution of returns. Correct Answer: D
Explain	Illustrate the meaning	1. Explain why return on assets (ROA) rather than return on equity (ROE) might be the preferred measure of performance in the case of hedge funds. or 2. Which of the following best explains risk from the standpoint of investment? A. Investors will lose money. B. Terminal wealth will be less than initial wealth. C. Final wealth will be greater than initial wealth. D. More than one outcome is possible.	You have to place a series of thoughts together as an explanation of a term or issue. You need to identify the term that best explains a term or issue. Correct Answer: D
Identify	Establish the identity	The investments that have historically performed best during periods of recession are: A. commodities. B. treasury bills. C. stocks and bonds. D. gold.	You have to identify the term that best meets the criterion of the question. Correct Answer: C

Term	Definition	Question Example	Example of Term Use
Interpret	Explain the meaning	Your certificate of deposit will mature in one week, and you are considering how to invest the proceeds. If you invest in a 30-day CD, the bank will pay you 4%. If you invest in a 2-year CD, the bank will pay you 6% interest. You should choose the:	You have to interpret the features of an investment scenario. Correct Answer: D
		 A. 30-day CD, no matter what you expect interest rates to do in the future. B. 2-year CD, no matter what you expect interest rates to do in the future. C. 30-day CD if you expect that interest rates will fall in the future. D. 2-year CD if you expect that interest rates will fall in the future. 	
List	Create a series of items	List the determinants of real interest rates.	You have to differentiate from a list those items that are consistent with the question.
State	Set forth in words or declare	State the main risks faced by distressed securities investors.	You have to present a list or set of sentences that states main ideas.
Understand	Perceive and comprehend nature and significance; grasp meaning	Which of the following would increase the net asset value of a mutual fund share, assuming all other things remain unchanged? A. An increase in the number of fund shares outstanding B. An increase in the fund's accounts payable C. A change in the fund's management D. An increase in the value of one of the fund's stocks	You have to use reasoning to illustrate an understanding of a specific issue. Correct Answer: D

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