2024년 이패스 무역영어 합격예감 정오사항

[업데이트 일자 : 2024년 5월 7일]

본책		
페이지	수정 전	수정 후
	Which of the following is MOST likely to be found in the previous letter?	[문제 수정] Under UCP600, what is not correct?
462p	 Seller is in Seoul, Korea Buyer is in Frankfurt, Germany Seller sells USD 100,000.00 worth of goods to Buyer Buyer uses Deutche Bank to open the Letter of Credit This unconfirmed letter of credit requires a '90 days after sight' draft from the beneficiary. 	
	 The drawer of draft is seller. Issuing bank is to reimburse for complying presentation, whether or not the nominated bank purchased before the maturity of draft. The draft shall be drawn on the buyer. The seller may apply silent confirmation. 	

Dear Mr. Cox

We are a large motorcycle wholesale chain with outlets throughout Korea, and are interested in the heavy touring bikes displayed on your stand at the Tokyo Trade Fair recently.

There is an increasing demand here for this type of machine. Sales of larger machines have increased by more than 70% in the last two years, especially to the 40-50 age group, which wants more powerful bikes and can afford them.

We are looking for a supplier who will offer us an exclusive agency to introduce heavy machines. At present we represent a number of manufacturers, but only sell machines up to 600cc, which would not compete with your 750cc, 1000cc, and 1200cc models.

We operate on a 10% commission basis on net list prices, with an additional 3% del credere commission if required, and we estimate you could expect an annual turnover in excess of US \$5,000,000.00 With an advertising allowance we could probably double this figure.

We look forward to hearing from you.

Steve Kim

476p

[본문 수정]

The terms of a credit are independent of the underlying transaction even if a credit expressly refers to that transaction.

To avoid unnecessary costs, delays, and disputes in the examination of documents, however, the applicant and beneficiary should carefully consider which documents should be required, by whom they should be produced and the time frame for presentation

2